



CHF BOSNIA & HERZEGOVINA

PPPs & Urban Development

Bosnia & Herzegovina

Vince Gamberale, Country Director: CHF International

May 2004

“Towards Social Stability & Economic Development”





Break Out Session: PPPs & Urban Development:

✦ Objective:

- *“Through PPPs, understand private sector involvement in urban development”*

✦ Case Study (Bosnia & Herzegovina):

- *“MEDI: Building PPPs”*

✦ PPPs and Regional Development

✦ Discussion on PPP issues



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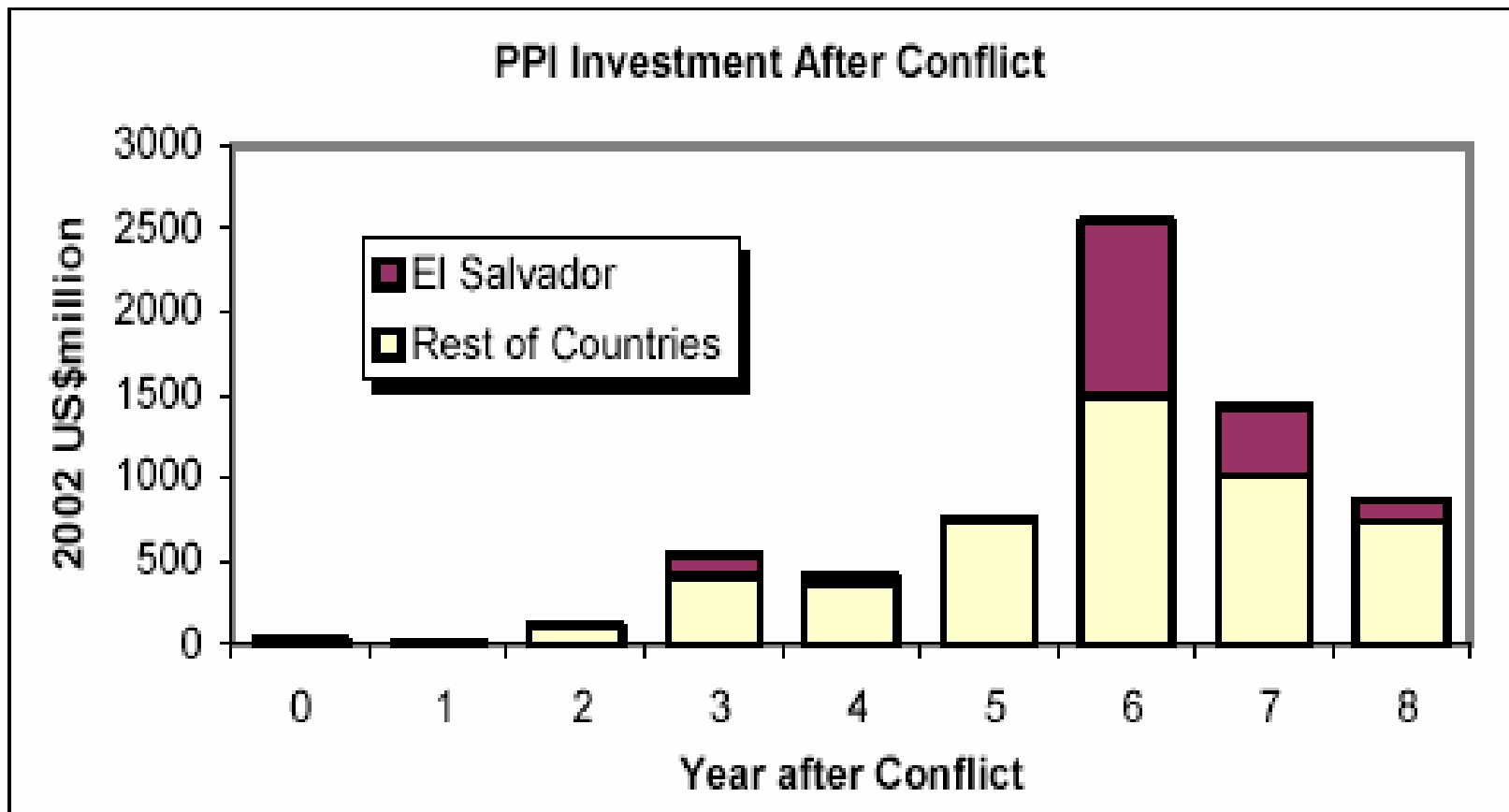


Source: World Bank:

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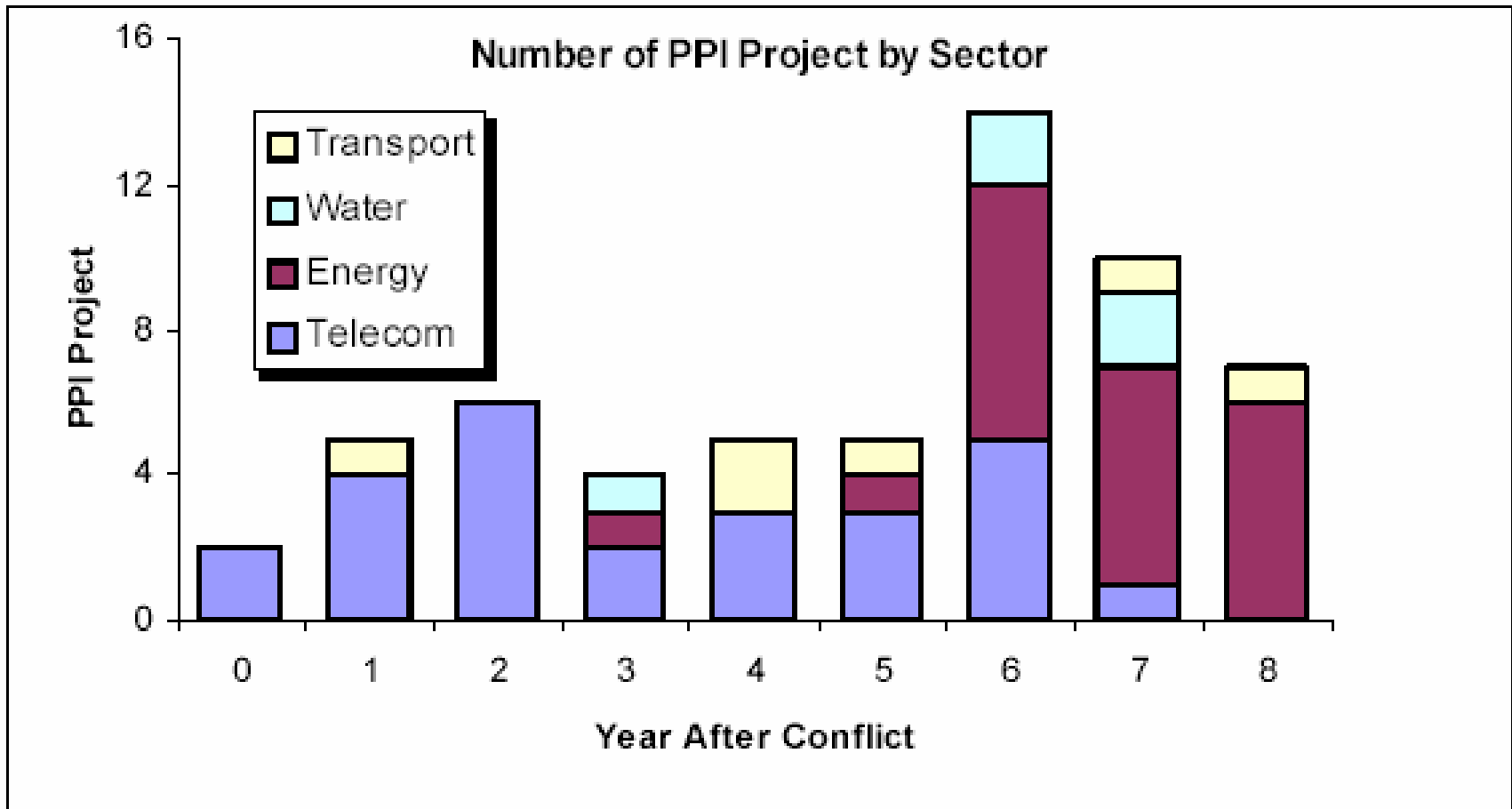
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***Municipal Economic Development
Initiative***

“MEDI: Building PPPs”

2001 - 2004



Obstacles to Private Sector Involvement in Infrastructure in BiH:

- ✦ Lack of Strategic Planning, Policy Development & Coordination
- ✦ Lack of a Single Economic Space & Market Rationalization (13 Governments)
- ✦ Policy Vs Implementation
- ✦ Privatisation & Outsourcing
- ✦ Tax, Legal & Regulatory Environment
- ✦ Absence of the Private sector partnerships with governments at all levels

MEDI 2001



Municipal Economic Development Initiative

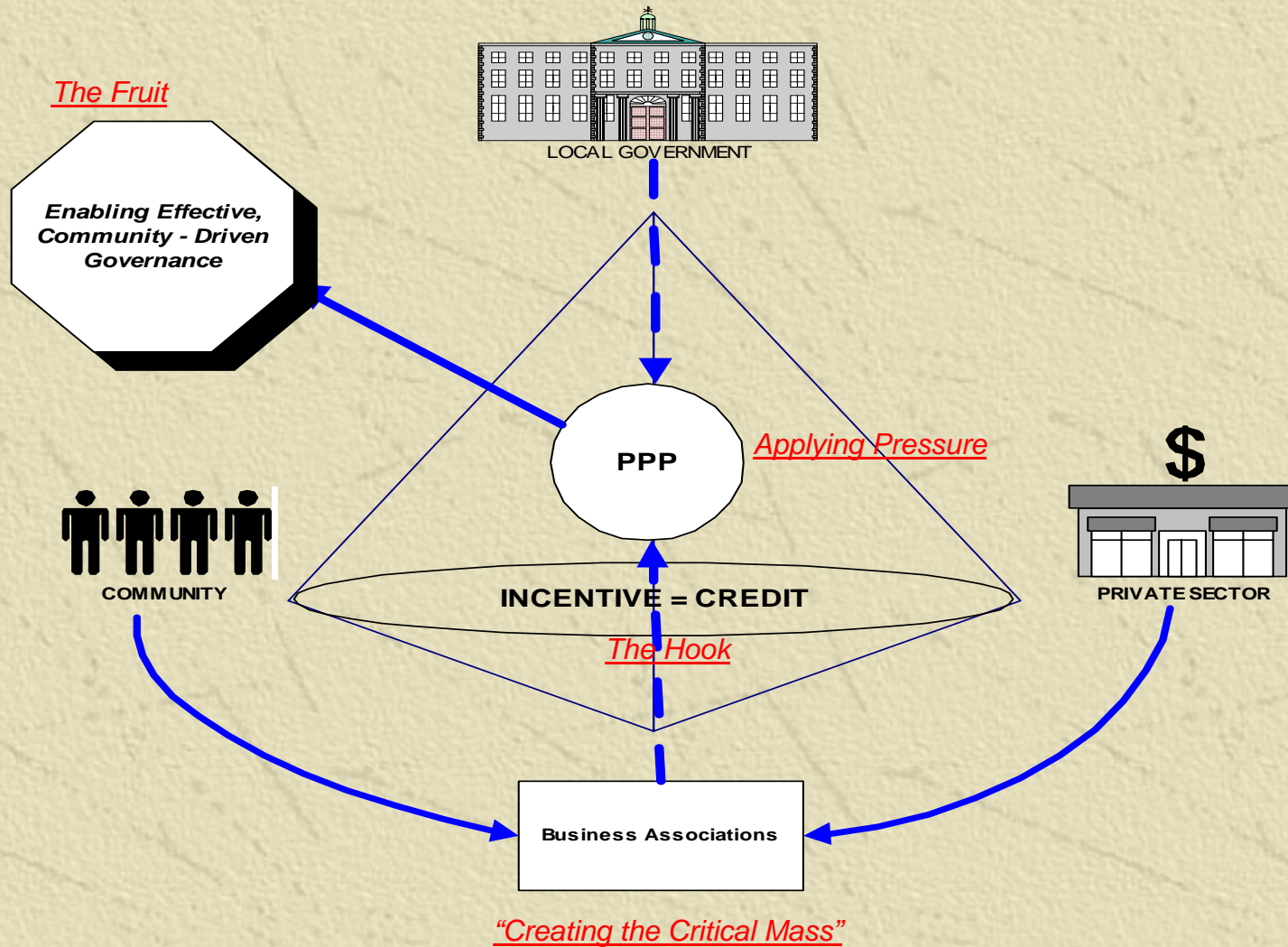
MEDI – WHAT IS IT?

Through Private Public Partnerships (using credit as the ‘*hook*’) - create a ‘*critical mass*’ of business & home owning members that will utilize ‘*pressure*’ to ensure for a more ‘*responsive*’ government that will seek an environment that encourages economic development



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Improving Responsiveness

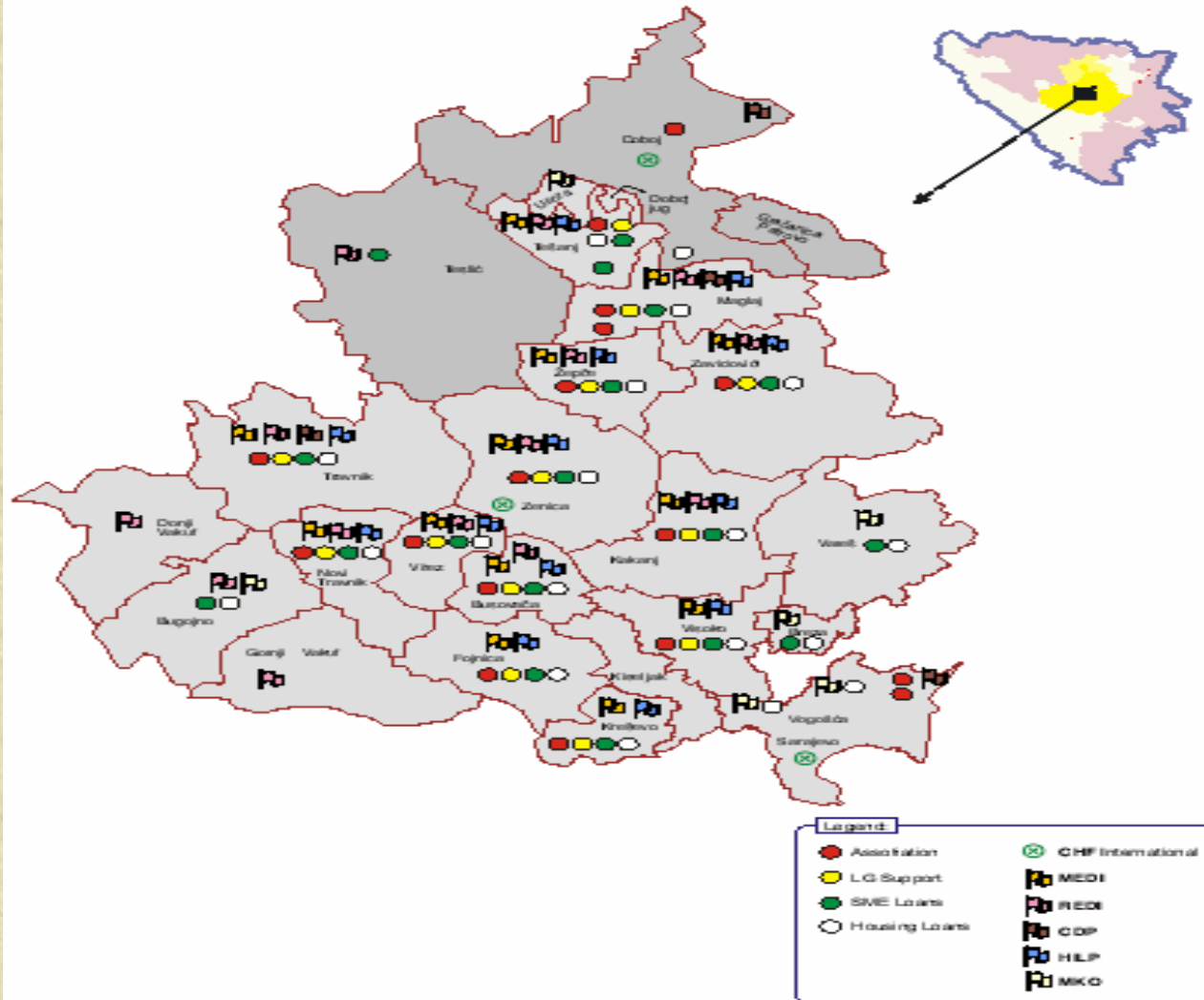


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CHF International Projects within BiH



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MEDI ACHIEVEMENTS (2001 to 2004)

Indicator	April 2004
No of Associations:	1 x REZ Association 14 x Business Associations 300,000KM revenue raised
Number of Members	2288 Members (Representing 14,000 Employees)
Effective Actions (Reform)	118 OHR Bulldozer: 40

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MEDI ACHIEVEMENTS 2001 to 2004

Indicator	April 2004
No of loans	1085
Value of Loans (HILP & SME)	7,311,400KM 98.5%
Create & Sustain Jobs	263 new jobs 1808 sustained jobs
LG Customer Service Centres	14 Operational 500,000KM in Cost Share



Examples of Successful MEDI PPP interventions:

✦ Infrastructure Investments

- Tesanj Business Zone
- Vitez Business Park 96
- Zepce & Travnik Business Incubators
- Almost 700 homes rehabilitated

✦ Economic Planning

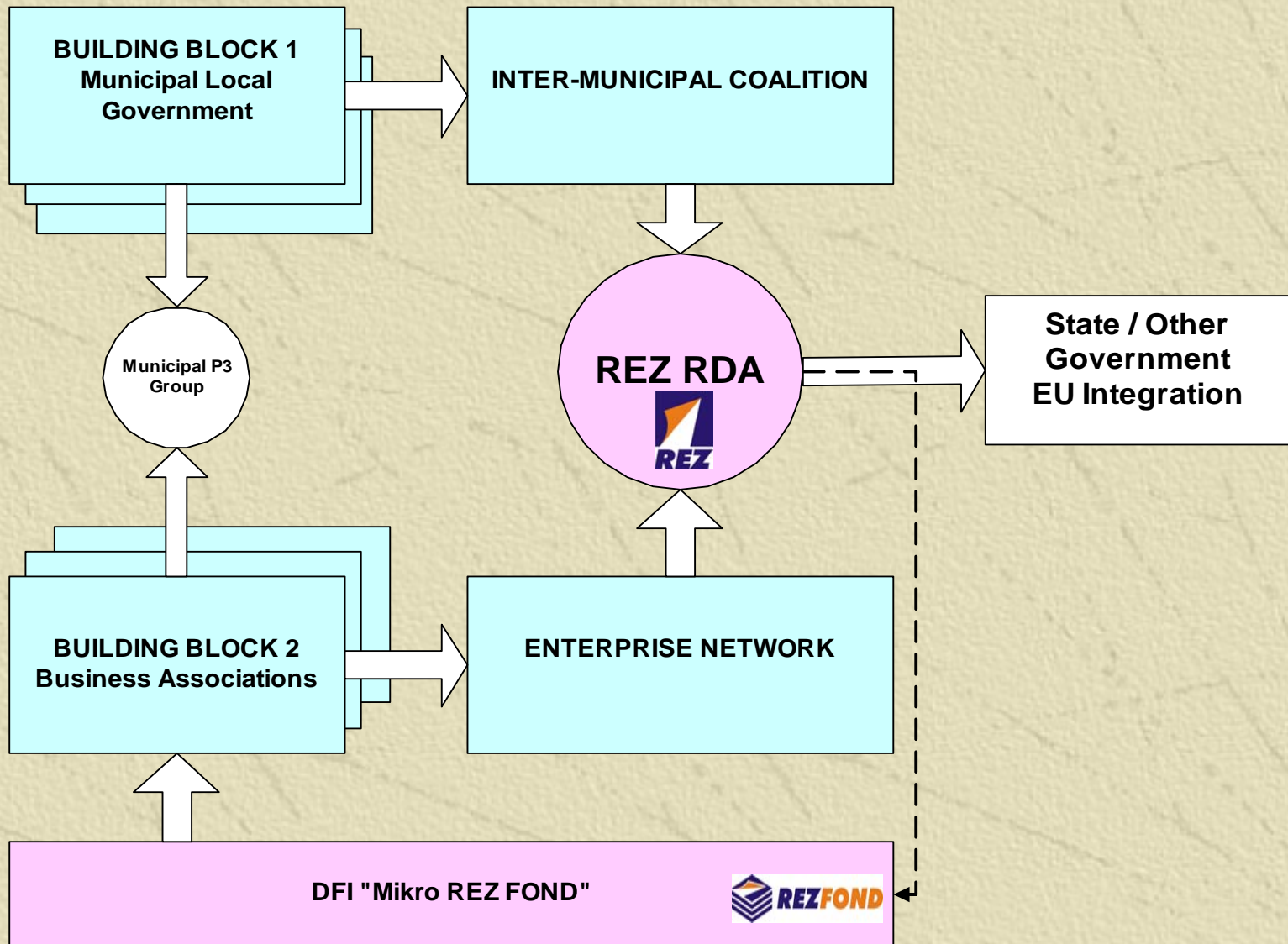
- REZ RDA: Central Region Plan
- 6 x BAs involvement in LG Plans

✦ Advocacy & Reform:

- Maglaj BA: 70% reduction in construction taxes
- Removal of 2% atomic shelter tax



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REZ Regional Development Agency

- ✦ Objectives of the Central Region REZ RDA
 - ◆ Create an Economic Vision
 - ◆ Entrepreneurial Development
 - ◆ Enterprise Networking & Linkages
 - ◆ Engine for Economic & Social Reform
 - ◆ Project Management (Market & Infrastructure Development)
- ✦ EURED Partner
- ✦ OHR Central Bosnia Bulldozer Committee Coordinator





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Other PPP interventions

✠ Volksbank DCA:

- ◆ LG Infrastructure Projects

✠ Srbegovic:

- ◆ Sports hall in Gracanica

✠ Almy:

- ◆ Donated Infrastructure in 20 Communities

✠ Zenica Gaol:

- ◆ Home Construction & Renovation

✠ Concessions ????



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MEDI Lessons Learned:

- ✦ Credit is a powerful tool for mobilisation
- ✦ Critical Mass leads to Partnerships
- ✦ LGs are receptive to support the PS
- ✦ Equal Partnership PS/LG
- ✦ Grass Roots PPP establishes strong foundations
- ✦ Local Solutions
- ✦ PPP includes outsourcing, planning, advocacy & reform, and investment
- ✦ PPP is an engine for economic development



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Bosna i Hercegovina

Protokol za prosperitet

Na osnovu ovog Protokola izdatog u ime i za račun Komisije za sprovođenje reformi, izdatog u Beogradu, 12. oktobra 2006. godine, a koji je dostupan na adresi www.chf-bosnia.org, ovaj Protokol je izdat u ime i za račun Komisije za sprovođenje reformi, izdatog u Beogradu, 12. oktobra 2006. godine.

Prilog 1 - Potpisnici

1. Dr. Zvezdan Čičević Predsjednik Komisije za sprovođenje reformi	11. Dr. Zvezdan Čičević Predsjednik Komisije za sprovođenje reformi
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[Signature]

Gđa. Amela Malčićbegović
Predstavnik Komisije Buldožer, centralna Bosna

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THANK YOU!!

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